

Why Phoenix for Education?

Phoenix have been dedicated to serving the UK education sector for more than 30 years, and care deeply about the future of learning - especially in today's fast paced, ever changing digital world.

Serving more than 1,800 education institutions, across K12, colleges, universities, and research institutes, our approach is aligned to Microsoft, and we have built education focused in-house Microsoft practices covering:

Modern Work and Security:

- Secure, connected campuses
- Seamless teacher and student experience
- Enhanced teaching and learning

Business Applications:

- Digital integration
- Improved administrative and operational processes

Application & Infrastructure:

- Smart, sustainable campuses
- Modern resilient data centres
- High-performance computing (HPC) for research workloads

Data & AI:

- Use of GenAI to enhance staff, student, and research experience products
- Insight driven for improved educational outcomes

Why Phoenix for Microsoft?

Phoenix Software has been a Microsoft partner since 1990, working together to deliver transformative solutions that drive success for organisations across the UK. Our partnership with Microsoft is built on a foundation of shared values, mutual trust, and a commitment to empowering our education customers with cutting-edge technology solutions.

Phoenix is one of the most recognised and accredited world-leading Microsoft partners with a focus on transforming organisations across the UK.

Our Microsoft awards and accreditations enable us to continue to serve our customers and provide the technical implementation and support they need, as well as the adoption and change management skills they require to maximise their investments.

- ✓ 2024 Microsoft Global Education Award Finalist
- ✓ 50+ dedicated education-focused specialists
- ✓ Sole supply of Azure to the education sector via OCRE with 174 institutions onboarded
- ✓ Microsoft Azure Expert MSP
- ✓ 11 Microsoft Advanced Specializations
- ✓ Solutions Partner for Microsoft Cloud
- ✓ Dedicated in-house resources aligned to sustainability, accessibility and digital skills/ inclusion
- ✓ Purpose-built Accessibility Centre of Excellence
- ✓ Partnerships with educational institutions and charities to deliver career talks, digital skills enablement, mentoring, interview skills, and encouraging girls to study STEM



Phoenix is the model of a customer-centric, service-led partner who deeply understands the needs of the education and how to create scalable solutions built on Microsoft technology.

Ever on the cutting edge, Phoenix fully utilises our horizontal motions to serve education customers, often pushing us to streamline, which scales efficiencies throughout our partner network. We continue to learn from our partnership with Phoenix!"

Tori Jesse, Senior PMM, Education Marketing, Microsoft

Supporting the education sector

Aldenham School

The teachers and staff at Aldenham School recognised that the world is changing rapidly and teaching methods that worked for previous generations may not be as effective today.

By partnering with Phoenix and implementing a range of Microsoft technologies, The Aldenham School has provided staff and students with modern devices and solutions that have fostered a more engaging and effective learning environment.

They've implemented Surface devices site-wide, transitioned to A5 licences and utilised Microsoft Defender to strengthen their security posture, protecting their data and systems from evolving threats.

[Watch the full case study](#)



I think it's had a dramatic impact on the day-to-day lives and the learning, which is ultimately what we're here for."

Charlie Cochrane, Head of Technology, Aldenham School



University of Stirling

The University of Stirling needed a trusted security partner that could offer a comprehensive, proactive security monitoring service. It also needed a partner that could be authorised to undertake specific remedial action against security threats on the university's behalf to further lighten the load of its IT Team.

The University of Stirling turned to Phoenix Software, which was already a long-standing partner, and an Azure migration project.

Phoenix proposed the implementation of its Sentinel Essentials managed service which significantly enhanced its cyber security capabilities.

[Read the full case study](#)



One issue that had been outstanding for a year was fixed within six weeks of partnering with Phoenix.

Their ability to filter out false alerts and focus on genuine threats has been a game-changer for us."

Lesley Gibson, Cyber Security Manager, University of Stirling



Start your digital transformation journey with Phoenix today

By partnering with Phoenix, 2024 Microsoft Global Education Award Finalist, you're able to leverage specialist support, tailored solutions, and maximise the benefits of Microsoft solution implementation.

Contact us today to discuss the Microsoft solutions portfolio to accelerate impact and change.

[Contact us](#)



Contact us

hello@phoenixs.co.uk

01904 562200

